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Marc G. Baaij's *An Introduction to Management Consultancy* provides the essentials for success as a student and later when working with and not just for consultancy firms. It is built around learning objectives to empower understanding of the what, how, when and why at macro and micro levels of management consultancy and provides engaging real-life examples and extra Web materials for study.

## An Introduction to Management Consultancy | Emerald Insight

Coaching provided by a management consultant can involve a form of learning and development where a person called a coach supports a client or learner. The skills of the coach from a management consultant perspective can include: 1.

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Communication skills. 2. Listening skills. 3. Questioning skills

## An Introduction to Management Consulting | UniversalClass

The text is built around learning objectives to empower your understanding of the 'what', 'how', 'when' and 'why' at macro and micro levels of management consultancy and its stakeholders, and provides you with engaging real life examples and extra web materials for study. As well as full courses on management consultancy, this text will be invaluable to your management knowledge and skill-set across strategy, change, analytics, problem-solving, solution implementation and decision-making as ...

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Management consultants are hired to suggest and recommend strategies and ways and means of improving the profitability of firms. This can encompass operations, finance, marketing, strategy, planning, human resources, and the very nature and purpose of the firm.

## Introduction to Management Consulting

Anthony F. Buono. In this book, Baaij effectively captures the breadth of the field, from the normative pull of a true

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helping role to the critical depiction of management consultants as little more than masters of rhetoric skilled at organizational sorcery. The volume contains myriad insights into consultancy's micro- and macro-level dynamics, from individual consultants and their roles, responsibilities and expectations, to the competitive realities of consultancies and the ...

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